

CV

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Name: Arnis Sauka
E-mail: ASauka@sseriga.edu.lv
Postal address: Strelnieku street 4a, Riga,
LV-1010, Latvia
Born: 22 January, 1978.



1. EDUCATION

2005. - 2008.



Dr. rer. pol. (Business administration)
University of Siegen, Germany.
<http://www.uni-siegen.de/dept/fb05/dekanat/english>
Supervisor: Prof. Friederike Welter, title of the thesis: Productive, Unproductive
and Destructive Entrepreneurship: a Theoretical and Empirical Exploration.
Grade: Magna cum laude.

04.2006. - 06.2006.; 2004. - 2005.



Visiting PhD candidate
Jönköping International Business School, Faculty of Entrepreneurship,
Marketing & Management, Jönköping, Sweden.
www.ihh.hj.se

2003. - 2004.



Visiting PhD candidate
The School of Slavonic and East European Studies/ University College London,
Faculty of Social Sciences, London, United Kingdom.
www.ssees.ucl.ac.uk

2000. - 2002.



Master of Science in Business Administration
University of Latvia
www.lu.lv
Title of Thesis: Management of logistics in big industrial companies in Latvia:
Impact on employees' motivation.

1996. - 2000.



Higher Professional Education in Business Administration
Vidzeme University of Applied Sciences, Valmiera, Latvia
www.va.lv
Title of Thesis: Impact of the motivational factors on the work satisfaction of
employees.

2. WORK EXPERIENCE

Since 2005.



Assistant Professor, Head of Business and Management department (since 2010)
Stockholm School of Economics in Riga,
Faculty of Business and Management
(www.sseriga.edu.lv).

Courses:

Entrepreneurship and Business Planning (year 1)
Entrepreneurship in Northern Europe (year 2 and 3, www.baltic-business.org)
Specialization Entrepreneurship

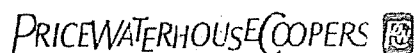
Guest lectures:

Research Methods (year 3)
Supervision of BSc and EMBA theses

Since 2009.

"IK Arnis Sauka" (individual merchant), owner- manager

2008.



Senior Consultant.
PriceWaterhouseCoopers (www.pwc.lv).

04-05.2011.



Guest lecturer, MA course 'Creative Entrepreneurship' (3 ECTS, MA), at Baltic Film and Media School, University of Tallinn (www.bfm.ee), Tallinn, Estonia.

10.2008.



Guest lecturer as a part of 'Internationalization in Northern Europe' course (BSc) at University of Southern Denmark (www.sdu.dk), Slagelse, Denmark.

11.2008.



Guest lecturer as a part of 'New Venture Development' course (BSc) at Jönköping International Business School (www.ihh.hj.se), Jönköping, Sweden.

02.2007., 12.2008.



Guest lecturer as a part of MSc course 'Small Business Management in a Global Context' (MSc) at Gotland University (www.hgo.se), Visby, Sweden.

2003. - 2004.



Tutor of Seminars for the course 'Emerging Market Economies in Russia and Eastern Europe' at the University College London, School of Slavonic and East European Studies (www.sees.ucl.ac.uk), London, United Kingdom.

2001. - 2003.

Products manager.

"Lord's&Co", JSC. Riga, Latvia (www.lords.lv).



Main duties: Marketing (development and introduction of new products), supplies (work with international suppliers from world-wide), the Government orders (military and safety equipment), quality management (certification/ certificates of products according international standards).

2000. - 2001.

Sales manager.

"EuroMet", Ltd. Riga, Latvia.

Main duties: Promotion of products in the Latvia market, work with international suppliers.

1996. - 2000.

Expert (part time).

The Latvian Chamber of Commerce and Industry, Valmiera branch. Valmiera, Latvia (www.chamber.lv).



Main duties: Consultation on international trade issues, promotion activities (including management of different survey for the Chamber's member companies), organisation of and participation in seminars, exhibitions, trade missions, business meetings and projects in Latvia and abroad.

1994. -1996.

Co- owner, director.

Student company Café "Pārticīis", Ltd. Limbazi, Latvia.

Under supervision of the "Junior Achievement in Latvia" program.

3. MAIN RESEARCH INTERESTS

Productive and unproductive entrepreneurship;

Entrepreneurial dynamism;

Social Contribution and Competitiveness of SMEs;

Small and medium size enterprise (SME) performance, growth and strategies;

Business start- ups and exits;

SMEs development in transition countries;

Institutions and entrepreneurship;

Entrepreneurship policy making.

4. PUBLICATIONS

Books

Sauka, A., et. al. (2011) Ceļvedis jaunajiem uzņēmējiem. Riga, Latvia: Stockholm School of Economics in Riga.

Sauka, A. (2008) Productive, Unproductive and Destructive Entrepreneurship: A Theoretical and Empirical Exploration. Frankfurt am Main: Peter Lang GmbH.

Baltrušaitytė-Axelsson, J., A. Sauka, and F. Welter (2008) Nascent Entrepreneurship in Latvia. Evidence from the Panel Study of Entrepreneurial Dynamics 1st wave. Riga, Latvia: Stockholm School of Economics in Riga.

Chapters in books

Sauka, A. (2011 forthcoming). Hidden Champions from Latvia, in H. Simon (Ed.) 'Hidden Champions from Central and Eastern Europe in Dynamically Changing Environments', Emerald.

Sauka, A. and F. Welter (2011) Mentalities and Mindsets - The Difficulties of Entrepreneurship Policies in the Latvian Context. In F. Welter and D. Smallbone (Eds.), Handbook of Research on Entrepreneurship Policies in Central and Eastern Europe. Cheltenham: Edward Elgar.

Sauka, A., A. Timofejevs and R. Moore (2011) EWaiter, In T. Cooney (Ed.), Selection of case studies from Europe, Dublin: Dublin Institute of Technology.

Dainov, E. and A. Sauka (2010) Managers and Entrepreneurs in Creative and Knowledge-Intensive Industries: What Determines Their Location? Toulouse, Helsinki, Budapest, Riga and Sofia. In S. Musterd and A. Murie (Eds.) Making Competitive Cities. Wiley: Blackwell.

Sauka, A. and F. Welter (2008) Taking advantage of transition: the case of Safety Ltd. in Latvia, in Aidis, R.; Welter, F. (Eds.), The cutting edge: innovation and entrepreneurship in new Europe, Cheltenham: Edward Elgar.

Sauka, A. and F. Welter (2007) Productive, Unproductive and Destructive Entrepreneurship in an Advanced Transition Setting: The Example of Latvian Small Enterprises, in Michael Dowling and Jurgen Schmude (Eds.), Empirical Entrepreneurship in Europe', Cheltenham, Edward Elgar.

Journals

Aidis, R. T. Mickiewicz and A. Sauka (2011) Small- and Medium-Sized Businesses' Growth Expectations and Financial Performance in Latvia: Does Ethnicity Matter? *Journal of Baltic Studies*, 42:3.

Sauka, A. (2011, forthcoming) Book Review: Petter Gottschalk (2009) Entrepreneurship and Organised Crime. Entrepreneurs in Illegal Business. *International Small Business Journal*.

Aidis, R. and A. Sauka (2005) Assessing moving targets: Analyzing the impact of transition stages on entrepreneurship development. *Ekonomika* No 69, 1-23.

Work in progress (A: accepted for publication, R: under review, RR: review are resubmit stage)

Mickiewicz, T., A. Sauka and U. Stephan (2011: depends on the editors/ reviewers decision) Entrepreneurship and philanthropy after socialism. *Small Business Economics* (RR)

Sauka, A. and F. Welter (2011 expected) Born Green and Global: Case of Madara Cosmetics, in female entrepreneurship case book. (A)

Sauka, A. and F. Welter (2012 expected) Small Business Failure in Transition Setting: Case of Latvia, in Academy of Management ENT division book. (R)

Selected publications in non-refereed journals, reports.

Sauka, A. and T. Putnins (2011) SSE Riga Shadow Index for the Baltic countries 2009 and 2010. Riga: SSE Riga.

http://www.sseriga.edu.lv/files/SSE-R_ShadowEconIndex_Report.pdf

Sauka, A. (2011) Nordea Vitametr- biznesa vitalitātes mērījums. Latvijas uzņēmumu konkurētspēja. Rīga: Nordea banka un SSE Riga.

http://www.sseriga.edu.lv/files/FINAL_Nordea_vitalitates_petijums.PDF

Dainov, E. and A. Sauka (2011) Locating Entrepreneurial Creativity and Knowledge to Foster Growth of European Cities. TeliaSonera Institute discussion paper No 12.

Mickiewicz, T., A. Sauka and U. Stephan (2010) Entrepreneurship and philanthropy after socialism. TeliaSonera Institute discussion paper No 10.

Sauka, A. and F. Welter (2010) Business Insolvencies in Latvia. TeliaSonera Institute Discussion paper No 7: Stockholm School of Economics in Riga.

Sauka, A. and F. Welter (2010) Productive and Unproductive Entrepreneurship in Latvia. TeliaSonera Institute Discussion paper No 6: Stockholm School of Economics in Riga.

Sauka, A. and J. Rumba (2010) (Eds.). Entrepreneurial Spirit at the Stockholm School of Economics in Riga. Stories from the Business Lab: Stockholm School of Economics in Riga.

Paalzow, A., A. Sauka, D. Pauna, R. Kilis and V. Dombrovsky (2009) The Attractiveness of the Riga Metropolitan Region for Creative Knowledge Workers. The view of transnational migrants. ACRE report 7.9: University of Amsterdam, the Netherlands.

Paalzow, A., A. Sauka, D. Pauna, R. Kilis and V. Dombrovsky (2008) The Attractiveness of the Metropolitan Region for Creative Knowledge Workers in Riga. The managers' view. ACRE report 6.9: University of Amsterdam, the Netherlands.

Paalzow, A., D. Pauna, A. Sauka, R. Kilis, V. Dombrovsky (2008) Riga: A Place for Creative People? Understanding the attractiveness of the metropolitan region for creative knowledge workers. ACRE report 5.9: University of Amsterdam, the Netherlands.

Aidis, R. and A. Sauka (2005) Entrepreneurship in a Changing Environment: Analyzing the Impact of Transition Stages on SME Development, in Welter, F. (ed.), Challenges in Entrepreneurship and SME Research, Inter- RENT 2005 online-publication.

5. PRESENTATIONS IN PER REVIEWED INTERNATIONAL CONFERENCES and WORKSHOPS

08. 2010.

Academy of Management annual conference.

Montreal, Canada.

<http://www.aomonline.org/>

06.2008., 06.2010.

BCERC 2010: Babson College Entrepreneurship Research Conference. The International Institute for Management Development (IMD), and École Polytechnique Fédérale de Lausanne (EPFL), Lausanne, Switzerland.

BCERC 2008. The University of North Carolina at Chapel Hill, Chapel Hill, U.S.A.

<http://www3.babson.edu/ESHIP/outreach-events/bcerc.cfm>

11.2004, 2005, 2006, 2007, 2008 and 2009.

RENT XXIII- Research in Entrepreneurship and Small Business- conference
<http://www.ecsb.org/eng/conferences/rent/>), Budapest, Hungary.

RENT XXII. Covilha, Portugal.

RENT XXI. Cardiff, UK.

RENT XX. Brussels, Belgium.

RENT XIX. Naples, Italy.

RENT XVIII. Copenhagen Business School. Copenhagen, Denmark.

13-15.06.2007.

ICSB- International Council for Small Business and Entrepreneurship- 2007 World conference
[\(http://www.ecsb.org/icsb2007/\)](http://www.ecsb.org/icsb2007/). Turku, Finland.

02.2006., 03.2008

IECER 2008 (www.iecer.de). The Interdisciplinary European Conference on Entrepreneurship Research. University of Regensburg, Germany.

IECER 2006 (www.iecer.de). The Interdisciplinary European Conference on Entrepreneurship Research. University of Regensburg, Germany.

05.2006., 2008.

14th Nordic Conference on Small Business Research (www.ncsb.se). Stockholm, Sweden.

15th Nordic Conference on Small Business Research (www.ncsb.ttu.ee). Tallinn, Estonia.

14. - 15.10.2004.

International conference: Catalysts and Impediments of Economic Development in Central and Eastern Europe (<http://www.unice.fr/CEMAFI/travaux04-23prog.pdf>). Vilnius University, Vilnius, Lithuania.

2. - 6.04.2003.

5th International Conference on Ethics and Environmental Policies: Business Styles and sustainable development (www.fondazioneanza.it/epa/proceedings.htm) Organised by Fondazione Lanza- Padova, Italy and National Ecological Centre of Ukraine. Kyiv, Ukraine.

6. MEMBERSHIPS and POSITIONS

Since 2004.



European Council of Small Business and Entrepreneurship, Member of the Board of Directors (since 2010), Vice president for Latvia (since 2007) (www.ecsb.org).



International Council of Small Business and Entrepreneurship, Member (www.icsb.org).

Since 2007.



Member of EVA Junior Fellowship, Member (www.eva.fi).

Since 2009.



European Forum for Entrepreneurship Research, Alumni (www.efer.eu).

Since 2010.



Academy of Management, Member. Ambassador of ENT division in Latvia (www.aomonline.org).

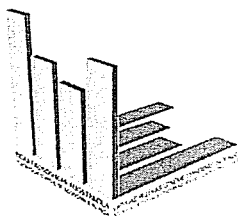


mentoru klubs

SSE Riga Mentor club, member of the board (www.mentoruklubs.lv).

7. PROJECT MANAGEMENT EXPERIENCE

Since 2010.



Project coordinator in the project "Measuring the Level of Informal Economy", founder of the SSE Riga „Informal Entrepreneurship Index” for the Baltic Countries.

Since 2010.



BestAgers

Local project coordinator in the project "Best Agers". Baltic Sea Region programme 2007-2013. www.best-agers-project.eu

Since 2009.



Local project co-coordinator in the project "CREANET: Creative Entrepreneurship Training Network". Central Baltic INTERREG IV A Programme 2007-2013. www.creaent.fi

2006.-2010.



Team member in the project "Accommodating Creative Knowledge – Competitiveness of European Metropolitan Regions within the Enlarged Union" (ACRE). Sixth Framework Programme of the EU. www2.fmg.uva.nl/acre

Since 2007.

Team member in Panel Study of Entrepreneurial Dynamics (Exploring the business start-ups in Latvia). www.psed.isr.umich.edu/psed/home

11.-12. 2005.

Project coordinator in "Suggestions for Competence Centre Program in Latvia" ordered by Ministry of Economics of Latvia (developed a model for a cooperation between science and entrepreneurship in Latvia).

8. AWARDED SCHOLARSHIPS

The TeliaSonera Institute at the Stockholm School of Economics in Riga / BICEPS (www.biceps.org). Scholarship for research in Entrepreneurship (2005-2007). Riga, Latvia.

Scandinavian Institute for Administrative Research. Travelling scholarship, research visit to Jonkoping International Business School. (03.-05.2006). Jonkoping, Sweden.

The Swedish Institute. Scholarship for research work at Jonkoping International Business School (2004.- 2005). Jonkoping, Sweden.

School of Slavonic and East European Studies, the Foreign and Commonwealth Office and the Ministry of Education and Science of the Republic of Latvia. Scholarship for research work at the School of Slavonic and East European Studies/ University College London. (2003-2004). London, U.K.

9. OTHER

Since 2010.

Voluntary expert in working group to 'Fight Shadow Economy and Foster Fair Competition in Latvia', led by Ministry of Finance of Republic of Latvia

Voluntary expert in the group to foster creative industries in Latvia jointly led by Ministry of Culture and Ministry of Economic of Latvia.

Reviewed submission for Entrepreneurship and Regional Development, Emerging Market Review, European Societies and other academic journals.

Various journal articles, interviews, opinion, etc. in media to comment on Entrepreneurship processes (in Latvia and beyond).

2009., 2010.

Expert in Latvian Companies Reputation TOP, organized by Dienas Mediji and Nords Porter Novelli.

'International Young Communications Entrepreneur Award', Member of the jury. Organized by British Council in Latvia (www.britishcouncil.org/latvia-projects-iyce.htm)

Guest lecturer in a number of summer institutes as organized by the Stockholm School of Economics in Riga.

2009.

'Open Mind', member of the jury. Organized by Swedbank and University of Latvia Study Fund (www.open.lv).

10. LANGUAGE SKILLS

Latvian- native.

English- fluent.

Russian- almost fluent.

German- basic knowledge.

A stylized, handwritten signature in black ink, consisting of several loops and a long horizontal stroke extending to the right.

/Arnis Sauka/
June, 2011.